



CENTRE FOR LAND WARFARE STUDIES (CLAWS)

Capsule Course by CLAWS & SDSS, Sri Balaji University

7-8 MAY 2025

TIMINGS	SESSION NAME
DAY 1	
0900-1030	Introduction to Negotiations Q&A
1030-1100	
1100-1400	BREAK
1400-1530	Defence Procurement and Technology Transfer Negotiations Q&A
1530-1600	
DAY 2	
0900-1030	Contract Negotiations and India Q&A
1030-1100	
1100-1115	BREAK
1115-1245	India's and International Negotiations Q&A
1245-1315	